



BRC AND GFS SPECIFICALLY FOR EXPORT EX ASIA

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BRC AND GFS - APPLICABLE AS FROM MARCH 1ST, 2019*



| BRC AND GFS | MARCH 1ST, 2019 | | | | |
|-------------------|----------------------------|---------|---------|---------|---------|
| | | | | | |
| TRADE AREA ORIGIN | TRADE AREA DESTINATION | BRC 20' | BRC 40' | GFS 20' | GFS 40' |
| ASIA | EUROPE | 248 | 496 | 0 | 0 |
| ASIA | NORTH AMERICA EAST COAST | 618 | 1236 | 33 | 66 |
| ASIA | NORTH AMERICA WEST COAST | 238 | 476 | 13 | 26 |
| ASIA | AFRICA WEST | 360 | 720 | 0 | 0 |
| ASIA | AFRICA SOUTH | 360 | 720 | 0 | 0 |
| ASIA | AFRICA EAST | 360 | 720 | 0 | 0 |
| ASIA | INDIAN OCEAN | 360 | 720 | 0 | 0 |
| ASIA | MIDDLE EAST | 200 | 400 | 0 | 0 |
| ASIA | RED SEA | 200 | 400 | 0 | 0 |
| ASIA | PAKISTAN, INDIA, SRI LANKA | 200 | 400 | 0 | 0 |
| ASIA | LATIN AMERICA EAST COAST | 360 | 720 | 0 | 0 |
| ASIA | LATIN AMERICA WEST COAST | 360 | 720 | 0 | 0 |
| NORTH EAST ASIA | OCEANIA | 260 | 520 | 0 | 0 |
| SOUTH EAST ASIA | OCEANIA | 360 | 720 | 0 | 0 |
| ASIA | CARIBBEAN | 640 | 1280 | 0 | 0 |
| ASIA | ASIA | 100 | 200 | 0 | 0 |

^{*2018-2019} Contracts currently established on Transpacific Eastbound trade shall remain based on existing Bunker mechanism until expiration.

ASIA EXPORT - SPOT AND SHORT TERM QUOTATIONS



Setting up the BRC and GFS in the context of spot or short term quotations (not exceeding one month of validity) as from January 1st, 2019

- Your spot quotation will be built up of three main elements: The Ocean Freight, the BRC and the GFS. All other applicable charges and surcharges that usually apply on top will remain unchanged.
- When quoting, we will quote an all-in rate subject to GFS but inclusive of BRC
- The BRC will be fixed for each trade with the BRC corresponding to the average CST 380 Index at USD 400/Mt.
- The variations of bunker will be reflected in the GFS which will be revised monthly based on the average CST 380 fuel benchmark of the last quarter + one-month gap.
- Effective October 1st, 2019, the BRC calculation will be based on the Low Sulphur 0.5% (LSFO).

ASIA EXPORT - MEDIUM TERM QUOTATIONS



Setting up the BRC and GFS in the context of medium term quotations (not exceeding three month of validity) as from January 1st, 2019

- Your spot quotation will be built up of three main elements: The Ocean Freight, the BRC and the GFS. All other applicable charges and surcharges that usually apply on top will remain unchanged.
- When quoting, we will quote an all-in rate subject to GFS but inclusive of BRC
- The BRC will be fixed for each trade with the BRC corresponding to the average CST 380 Index at USD 400/Mt.
- The variations of bunker will be reflected in the GFS which will be revised monthly based on the average CST 380 fuel benchmark of the last quarter + one-month gap.
- Effective October 1st, 2019, the BRC calculation will be based on the Low Sulphur 0.5% (LSFO).

ASIA EXPORT - LONG TERM QUOTATIONS



Setting up the BRC and GFS in the context of long term quotations (exceeding three month of validity) as from January 1st, 2019

- Your long term quotation will be built up of two main elements: The Ocean Freight and the BRC. All other applicable charges and surcharges that usually apply on top will remain unchanged.
- When quoting, we will quote an all-in rate inclusive of a floating BRC.
- The BRC will be reviewed quarterly and the revised rate you will be charged at the beginning of each quarter, will be made of the
 initial Ocean Freight rate agreed (which will not change for the whole contract period) and the updated BRC. For Transpacific
 Eastbound trade, the BRC will be applied on a calendar quarter basis (Q1 from January through March, Q2 from April through June,
 Q3 from July through September, Q4 from October through December).
- The variations of bunker will be reflected in the updated BRC which will be revised quarterly based on the average CST 380 fuel benchmark of the last quarter + one-month gap.
- No GFS will be charged for contracts exceeding three month. Only the floating BRC.
- Effective October 1st, 2019, the BRC calculation will be based on the Low Sulphur 0.5% (LSFO).

